

Cambridge International AS & A Level

PSYCHOLOGY
Paper 4 Specialist Options: Application and Research Methods
MARK SCHEME
Maximum Mark: 60

Published

This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began, which would have considered the acceptability of alternative answers.

Mark schemes should be read in conjunction with the question paper and the Principal Examiner Report for Teachers.

Cambridge International will not enter into discussions about these mark schemes.

Cambridge International is publishing the mark schemes for the May/June 2025 series for most Cambridge IGCSE, Cambridge International A and AS Level components, and some Cambridge O Level components.

Generic Marking Principles

These general marking principles must be applied by all examiners when marking candidate answers. They should be applied alongside the specific content of the mark scheme or generic level descriptions for a question. Each question paper and mark scheme will also comply with these marking principles.

GENERIC MARKING PRINCIPLE 1:

Marks must be awarded in line with:

- the specific content of the mark scheme or the generic level descriptors for the question
- the specific skills defined in the mark scheme or in the generic level descriptors for the question
- the standard of response required by a candidate as exemplified by the standardisation scripts.

GENERIC MARKING PRINCIPLE 2:

Marks awarded are always **whole marks** (not half marks, or other fractions).

GENERIC MARKING PRINCIPLE 3:

Marks must be awarded **positively**:

- marks are awarded for correct/valid answers, as defined in the mark scheme. However, credit
 is given for valid answers which go beyond the scope of the syllabus and mark scheme,
 referring to your Team Leader as appropriate
- marks are awarded when candidates clearly demonstrate what they know and can do
- marks are not deducted for errors
- marks are not deducted for omissions
- answers should only be judged on the quality of spelling, punctuation and grammar when these features are specifically assessed by the question as indicated by the mark scheme. The meaning, however, should be unambiguous.

GENERIC MARKING PRINCIPLE 4:

Rules must be applied consistently, e.g. in situations where candidates have not followed instructions or in the application of generic level descriptors.

GENERIC MARKING PRINCIPLE 5:

Marks should be awarded using the full range of marks defined in the mark scheme for the question (however; the use of the full mark range may be limited according to the quality of the candidate responses seen).

GENERIC MARKING PRINCIPLE 6:

Marks awarded are based solely on the requirements as defined in the mark scheme. Marks should not be awarded with grade thresholds or grade descriptors in mind.

Social Science-Specific Marking Principles (for point-based marking)

1 Components using point-based marking:

Point marking is often used to reward knowledge, understanding and application of skills.
 We give credit where the candidate's answer shows relevant knowledge, understanding and application of skills in answering the question. We do not give credit where the answer shows confusion.

From this it follows that we:

- **a** DO credit answers which are worded differently from the mark scheme if they clearly convey the same meaning (unless the mark scheme requires a specific term)
- b DO credit alternative answers/examples which are not written in the mark scheme if they are correct
- **c** DO credit answers where candidates give more than one correct answer in one prompt/numbered/scaffolded space where extended writing is required rather than list-type answers. For example, questions that require *n* reasons (e.g. State two reasons ...).
- **d** DO NOT credit answers simply for using a 'key term' unless that is all that is required. (Check for evidence it is understood and not used wrongly.)
- **e** DO NOT credit answers which are obviously self-contradicting or trying to cover all possibilities
- **f** DO NOT give further credit for what is effectively repetition of a correct point already credited unless the language itself is being tested. This applies equally to 'mirror statements' (i.e. polluted/not polluted).
- **g** DO NOT require spellings to be correct, unless this is part of the test. However spellings of syllabus terms must allow for clear and unambiguous separation from other syllabus terms with which they may be confused (e.g. Corrasion/Corrosion)

2 Presentation of mark scheme:

- Slashes (/) or the word 'or' separate alternative ways of making the same point.
- Semi colons (;) bullet points (•) or figures in brackets (1) separate different points.
- Content in the answer column in brackets is for examiner information/context to clarify the
 marking but is not required to earn the mark (except Accounting syllabuses where they
 indicate negative numbers).

3 Calculation questions:

- The mark scheme will show the steps in the most likely correct method(s), the mark for each step, the correct answer(s) and the mark for each answer
- If working/explanation is considered essential for full credit, this will be indicated in the question paper and in the mark scheme. In all other instances, the correct answer to a calculation should be given full credit, even if no supporting working is shown.
- Where the candidate uses a valid method which is not covered by the mark scheme, award equivalent marks for reaching equivalent stages.
- Where an answer makes use of a candidate's own incorrect figure from previous working, the 'own figure rule' applies: full marks will be given if a correct and complete method is used. Further guidance will be included in the mark scheme where necessary and any exceptions to this general principle will be noted.

4 Annotation:

- For point marking, ticks can be used to indicate correct answers and crosses can be used to indicate wrong answers. There is no direct relationship between ticks and marks. Ticks have no defined meaning for levels of response marking.
- For levels of response marking, the level awarded should be annotated on the script.
- Other annotations will be used by examiners as agreed during standardisation, and the meaning will be understood by all examiners who marked that paper.

Annotations guidance for centres

Examiners use a system of annotations as a shorthand for communicating their marking decisions to one another. Examiners are trained during the standardisation process on how and when to use annotations. The purpose of annotations is to inform the standardisation and monitoring processes and guide the supervising examiners when they are checking the work of examiners within their team. The meaning of annotations and how they are used is specific to each component and is understood by all examiners who mark the component.

We publish annotations in our mark schemes to help centres understand the annotations they may see on copies of scripts. Note that there may not be a direct correlation between the number of annotations on a script and the mark awarded. Similarly, the use of an annotation may not be an indication of the quality of the response.

The annotations listed below were available to examiners marking this component in this series.

Annotations

Annotation	Meaning
1	Correct point
×	Incorrect point
BOD	Benefit of doubt
REP	Repetition
?	Answer unclear
NOM	Used in the 10-mark planning Q in Section B to indicate wrong method
E	Used in the 10-mark planning Q in Section B to indicate ethics included
NAQ	Not answering question
SEEN	
+	Supportive point
В	Used in the 10-mark planning Q in Section B to indicate bullet point included
NE	Used in the 10-mark planning Q in Section B to indicate no ethics included

Generic levels of response marking grids Table A: AO2 Application

The table should be used to mark the 10 mark 'Plan a study' questions (9, 10, 11 and 12).

Level	Description	Marks
5	 The response: uses an appropriate method as required by the question. describes a good range of appropriate method-specific features with accurate detail. describes a good range of appropriate general methodological features with accurate detail. shows very good understanding and the plan is coherent and is sufficient for replication. clearly applies knowledge of psychological methodology and terminology involved in planning a study. Uses and shows good understanding of ethical guidelines. 	9–10
4	 The response: uses an appropriate method as required by the question. describes a range of appropriate method-specific features in detail. describes a range of appropriate general methodological features with some in detail. shows good understanding and the plan is coherent. applies knowledge of psychological methodology and terminology involved in planning a study. uses ethical guidelines appropriately. 	7–8
3	 The response: uses an appropriate method as required by the question. describes a range of appropriate method-specific features although these may lack detail. describes some general methodological features although these may lack detail. shows limited understanding and the plan has some coherence. applies some knowledge of psychological methodology and terminology involved in planning a study. refers to ethical guidelines. 	5–6
2	 The response: uses an appropriate method as required by the question. identifies (lists) some appropriate method-specific features. identifies (lists) a limited range of appropriate general methodological features. shows little understanding and the plan would be difficult or impossible to replicate. makes some attempt to apply knowledge of psychological methodology and terminology involved in planning a study. ethical guidelines listed or absent. 	3–4

Level	Description	Marks
1	 The response: may not use the method required by the question. may not answer the question set. identifies a few general and/or method-specific features and detail is limited. shows very little understanding and the plan would be impossible to replicate. makes a limited attempt to apply knowledge of psychological methodology and terminology involved in planning a study. 	1–2
0	 No response worthy of credit. The candidate describes the study listed on the syllabus. The plan is unethical. 	0

Question	Answer	Marks
1	In the key study by Freeman (2003) using virtual reality (VR) to investigate persecutory ideation, comments were made by the participants about the avatars.	
1(a)	Give one positive and one negative comment made by the participants about the avatars. Syllabus: 1.1.1 Key study using virtual reality to investigate persecutory ideation: Freeman et al. (2003). Marks: Award 2 marks for each appropriate answer (exact words or very close to). 1 mark partial answer ('half' an answer such as 'They were ignorant' missing 'an unfriendly') Definitive answers: TABLE 2. A Selection of Comments Made About the Avatars (Each Comment is From a Different Participant) Positive 'Friendly people just being friendly and offering a smile' 'People were nicer than real people' 'Part of a game (flirting but being shy)' 'It was nice when they smiled, made me feel welcome.' 'They looked friendly - that was my overall impression' 'I smiled and chuckled' Negative 'They were very ignorant and unfriendly' 'Sometimes appeared hostile, sometimes rude' 'It was their space: you're the stranger.' 'They were telling me to go away' 'One person was very shy and another had hated me' 'The two women looked more threatening' 'Some were intimidating'	4
	Note: 1 mark for 'they (looked/seemed/were/appeared) friendly' Note: do not credit 'opposites'. e.g. they looked friendly (is 1 mark) but they looked unfriendly (=0 not 2)	

Question	Answer	Marks
1(b)	Suggest how the comments about avatars could be analysed.	2
	Marks: Award 2 marks for an appropriate suggestion stated and applied to study with detail / elaboration / example. Award 1 mark for an appropriate suggestion identified but not applied.	
	 Answers may include (<u>other appropriate responses to be credited</u>). content analysis (transforming qualitative data into quantitative data (1 mark) so the number of each type of positive and negative comment can be categorized (2 marks) categories could be decided by a panel of judges (1 mark) and then each 	
	 comment made about the avatar by a participant allocated to a category (2 marks) the number of times the same comment about an avatar was made could be tallied (1 mark) and descriptive statistics applied to this data (2 marks) could count the number of specific words (1 mark) such as 'friendly' (2 marks) 	
	Note: 0 marks for 'positive and negative' with no elaboration or example.	
1(c)	Explain <u>one</u> strength and <u>one</u> weakness of collecting <u>qualitative data</u> to investigate schizophrenia using avatars in VR.	4
	Marks: Up to 2 marks for each strength and up to 2 marks for each weakness: Award 2 marks for an appropriate strength/weakness stated and applied as required by the question with detail / elaboration / example. Award 1 mark for an appropriate strength/weakness stated but not applied.	
	Answers may include (other appropriate responses to be credited): Strengths:	
	 allows participants to express their view not just give a number (1 mark) such as when making comments about avatars such as 'I smiled and chuckled' (2 marks) 	
	 provides a wide range of views from participants that researchers may not have thought about (1 mark) such as the range shown in Table 2. (2 marks) 	
	 Weaknesses: qualitative data does not allow for comparisons to be made easily with other participants (1 mark) so when positive or negative comments are made about avatars these cannot be easily compared (2 marks) qualitative data might need judges to assess words for meaning (1 mark) because without this, conclusions about the use of avatars might be ambiguous (2 marks) 	

Question	Answer	Marks
2	Obsessive-compulsive disorder (OCD) can be measured using psychomet tests such as the Yale-Brown Obsessive-Compulsive Scale (Y-BOCS).	ric
2(a)	Continue the scale used to assess question items on the Y-BOCS. Syllabus 1.5.1 Diagnostic criteria for obsessive-compulsive disorder Measures: Yale-Brown Obsessive-Compulsive Scale (Y-BOCS). Marks: Award 1 mark for each correct component (2 marks max) Marks: Award 1 mark for each correct component (2 marks max)	2
	Note no marks for number of questions (10 items) or examples of questions. Also, no credit for how total score is assessed (min score 0, max 40)	
2(b)	 Suggest one way that the reliability of the Y-BOCS could be tested. Marks: Award 2 marks for an appropriate suggestion and applied to study with detail / elaboration / example. Award 1 mark for an appropriate suggestion but not applied. Answers may include (other appropriate responses to be credited): test-retest where the test is repeated at a later date (1 mark). The Y-BOCS could be given to the same participant on different occasions (2 marks) the split-half method involves splitting the test into two and administering each half of the test to the same person. (1 mark) The Y-BOCS scores from the two halves should show a strong correlation (2 marks) 	2
	Note: no marks for identification of term only.	

Question	Answer	Marks
2(c)	Explain <u>one</u> strength and <u>one</u> weakness of using psychometric tests to measure OCD.	4
	Marks: Up to 2 marks for each strength and up to 2 marks for each weakness: Award 2 marks for an appropriate strength/weakness stated and applied as required by the question with detail / elaboration / example. Award 1 mark for an appropriate strength/weakness stated but not applied. Answers may include (other appropriate responses to be credited): Strengths • a psychometric test includes items as defined by ICD as typical of people	
	with OCD and any person can be assessed in relation to the norm (1 mark) such as 'control over compulsions' (2 marks). • psychometric tests produce quantitative data allowing comparisons between people and the same person over time (1 mark) such as 'hours/days spent on obsessions' (2 marks).	
	 Weaknesses psychometric tests do not take into account individual differences, aspects unique to the person's OCD (1 mark). tests may not allow a person to express their feelings (1 mark) about their specific rituals (2 marks). 	

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Question	Answer	Marks
3(b)	Suggest one way the effect of classical music on behaviour in a restaurant could be investigated, other than by spending money.	2
	Marks: Award 2 marks for an appropriate suggestion and applied to study with detail / elaboration / example. Award 1 mark for an appropriate suggestion but not applied.	
	 Answers may include (other appropriate responses to be credited): observation of how many times the same people return to the restaurant (in a six-month time period) (1 mark) comparing classical/pop/no music conditions (2 marks) observation of how long (in minutes) people stay in the restaurant (1 mark) comparing classical/pop/no music conditions (2 marks) recording how many 'extra's' are ordered such as dessert and/or cofee (1 mark) comparing classical/pop/no music conditions (2 marks) questionnaire asking diners about social media postings (1 mark) whether classical/pop/no music conditions leave most positive reviews (2 marks) 	
3(c)	Give <u>two</u> reasons why generalisations <u>cannot</u> be made about musical style and restaurant customers' spending from one study.	4
	Marks: Up to 2 marks for each 'cannot generalise' ×2 Award 2 marks for an appropriate 'cannot generalise' stated and applied as required by the question with detail / elaboration / example. Award 1 mark for an appropriate 'cannot generalise' stated but not applied. Answers may include (other appropriate responses to be credited):	
	Cannot generalise: one restaurant is not typical of all restaurants (1 mark), in the North et al. study it was classed as a relatively 'up-market' establishment in rural Leicestershire (2 marks)	
	 classical music was synergistic with the restaurant confirmed by the results (classical and upmarket) (1 mark) however, there may have been other variables involved so it cannot be assumed that the same findings will apply to all up-market restaurants (2 marks) playing classical and pop music does not represent all types of music played in restaurants (1 mark) and so the findings about different types of music resulting in more spending might be different if conducted in 	

Question	Answer	Marks
4(a)	Explain what is meant by the term 'wayfinding' when in a shopping mall.	2
	Syllabus: 2.2.1 wayfinding in shopping malls; factors affecting wayfinding such as signs and you are here maps, including a study, e.g. Dogu and Erkip (2000).	
	Marks: Award 1 mark for each correct explanation.	
	Answers may include (<u>other appropriate responses to be credited</u>): • wayfinding is finding one's way around (1 mark) • wayfinding is the ability to know where we are (1 mark) • plan a route/navigate correctly to where we are going (1 mark)	
	Note: answers do not need to be related to a shopping mall	
4(b)	Suggest how wayfinding could be investigated, other than in a shopping mall.	2
	Marks: Award 2 marks for an appropriate suggestion stated and with detail / elaboration / example. Award 1 mark for an appropriate suggestion identified but no detail / elaboration / example.	
	 Answers may include (other appropriate responses to be credited): conduct a field experiment in a maze (1 mark) and ask participants to find their way out as quickly as possible, using their cognitive map of the maze (2 marks). conduct a field experiment where participants do not know where they are and they have to find their way to an end point that might be 10 miles away (2 marks). 	
	Note: 0 mark for identifying a location; needs a reason ('in a park' with no reason why =0)	
4(c)	Explain two strengths of conducting research on wayfinding in shopping malls.	4
	Marks: Up to 2 marks for each strength X2 Award 2 marks for an appropriate strength stated and applied as required by the question with detail / elaboration / example. Award 1 mark for an appropriate strength stated but not applied.	
	 Answers may include (other appropriate responses to be credited): Strengths location in mall is where people shop (1 mark) and so a shopping mall is the best place to ask them questions about that mall (2 marks) information can be gathered about the use of existing signage (1 mark) which can then be improved if it does not assist wayfinding (2 marks) information can be gathered from people about ease or difficulty in wayfinding (1 mark) to inform future mall design (2 marks) 	

Question	Answer	Marks
5	From the key study by Yokley and Glenwick (1984) on improving medical adherence using community interventions:	
5(a)	Outline <u>two</u> dependent variables (dependent measures) recorded by Yokley and Glenwick.	4
	Syllabus: 3.2.3 Key study on improving medical adherence using community interventions: Yokley and Glenwick (1984).	
	Marks: Award 2 marks for a detailed outline. Award 1 mark for a partial outline.	
	Definitive answers: three measures considered most relevant to inoculation promotion were selected:	
	the <i>number</i> of target children (1 mark) receiving one or more inoculations at the clinic (2 marks)	
	• the <i>number</i> of target children attending the clinic (1 mark) (for any reason) (2 marks)	
	the total <i>number</i> of inoculations/vaccinations/immunisations (1 mark) received by target children (2 marks).	
	 number of children immunised =1; parents taking children to be immunised =0 	
5(b)	Suggest one way that parents could receive information about the importance of inoculations for their children, other than by post or telephone.	2
	Marks: Award 2 marks for an appropriate suggestion and applied to study with detail / elaboration / example. Award 1 mark for an appropriate suggestion identified but not applied.	
	Answers may include (<u>other appropriate responses to be credited</u>): • advertisements on television (1 mark) a 'famous person/celebrity' could present an item (+ 1 mark)	
	 school teachers could inform parents/parents' evening (1 mark) school teachers could 'provide information' teaching their children in class (1 mark) 	
	 send parents an email (1 mark) with detail (2 marks) a fear arousal OR providing information campaign (1 mark) with detail such as 'from a reliable source such as doctor' (2 marks) 	
	what specific vaccination/where to get it/when (added to any of above +1 mark)	
	Note: 'about the importance of inoculations for children' (0 marks) Note: identification of way = 1 mark e.g. 'by email' =1 Note: 0 marks for 'telephone or phone <i>call'</i> Credit for text by phone or email by phone.	

Question	Answer	Marks
5(c)	Explain two strengths of gathering objective data on inoculation adherence.	4
	Marks: Up to 2 marks for each strength x2 Award 2 marks for an appropriate strength stated and applied as required by the question with detail / elaboration / example. Award 1 mark for an appropriate strength stated but not applied.	
	 Answers may include (other appropriate responses to be credited): Strengths objective data is fact (1 mark) and the number of children receiving inoculations/ attending the clinic is unambiguous (2 marks) objective data is derived from a source that has no subjectivity (1 mark) and the number of children receiving inoculations/attending the clinic is unambiguous (2 marks) gathering objective data in this way is valid (1 mark) children receive their vaccination or they do not (2 marks) the data collected will allow a comparison to see trends/changes (1 mark) in inoculations over time (2 marks). objective data lends itself to quantitative analysis (1 mark) so data can be analysed to see patterns in inoculation uptake (2 marks). 	

Question	Answer	Marks
6(a)	Outline what is meant by a visual analogue scale to measure pain.	2
	Syllabus 3.3.2 psychometric measures and visual rating scales: McGill pain questionnaire visual analogue scale	
	Marks: Award 2 marks for a detailed outline. Award 1 mark for a partial outline.	
	Answers may include (<u>other appropriate responses to be credited</u>): • an instrument used to measure pain on a continuum from no pain to extreme pain (1 mark).	
	 the patient marks on a line or points to the place which best represents their pain (+1 mark) 	
	many variations (e.g. 'box scale') with and without numbers included on the scale- outlined (+1 mark)	
	'smiley faces' is also a visual analogue scale (so +1 for description)	

Question	Answer	Marks
6(b)	Suggest one way in which the validity of a visual analogue scale could be tested.	
	Marks: Award 2 marks for an appropriate suggestion and applied to study with detail / elaboration / example. Award 1 mark for an appropriate suggestion but not applied.	
	 Answers may include (other appropriate responses to be credited). criterion validity by comparing a VAS to other measures of pain (1 mark) and if the two scores have a strong correlation the VAS could be said to be valid (2 marks) construct validity by seeing if the VAS matches up with theoretical ideas about what it is supposed to be measuring (1 mark) and if it does the VAS could be said to be valid (2 marks). ecological validity: does the VAS scale apply to real life (1 mark) does the scale (on paper) reflect real life experiences of people with pain (2 marks) 	
	Note: no marks for identification of term only.	
(c)	Explain two strengths of using a visual analogue scale to measure acute pain.	4
	Marks: Up to 2 marks for each strength ×2 Award 2 marks for an appropriate strength stated and applied as required by the question with detail / elaboration / example. Award 1 mark for an appropriate strength stated but not applied. Answers may include (other appropriate responses to be credited): Strengths: it collects quantitative data allowing analysis and comparisons (1 mark) it can detect change in pain over time being more sensitive to small changes if the VAS used has a 0-100 scale (1 mark) it is more valid because patients feel that their pain is represented on a	
	scale (1 mark) • answer related to acute pain such as headache, broken bone, trapped finger, cut, etc. (+1 mark)	

Question	Answer	Marks		
7	From the key study by Claypoole and Szalma (2019) on electronic performance monitoring:			
7(a)(i)	Outline two features of the sample used in this study.			
	Syllabus: 4.3.2 Key study looking at concentration levels when being monitored: Claypoole and Szalma (2019)			
	Marks: Award 1 mark for each correct feature (2 max) Definitive answers:			
	106 participants			
	• 65 female, 41 male			
	average age 20.57 yearsall undergraduates/students			
	at a university in the United States			
7(a)(ii)	Outline how participants were recruited for this study.	2		
	Marks: Award 1 mark for each correct feature (2 max)			
	Definitive answers:			
	recruited through a psychology experiment website (1 mark)			
	at a large university in the southeastern United States (+1 mark)			
	 incentive of course credits for completing the study (+1 mark). 			
	Note: the sampling technique was <i>voluntary</i> , but 0 marks as question asks <i>how</i> recruited.			
	Note: 'replied to an advertisement' alone =0 'course credits' alone =0			
7(b)	Suggest the effect that an alternative location could have had on the results of this study.	2		
	Marks : Award 2 marks for an appropriate suggestion stated and applied to study with detail / elaboration / example. Award 1 mark for an appropriate suggestion identified but not applied.			
	Answers may include (other appropriate responses to be credited). increase (or decrease) in validity because of laboratory/organisation (1 mark)			
	increase (or decrease) in ecological validity because of laboratory/organisation (1 mark) increase (or decrease) in ecological validity because of laboratory/organisation (1 mark)			
	the study was conducted at a university, not in an organisation (1 mark)			
	the participants knew their behaviour being monitored and may behave differently in laboratory/organisation (+1 mark).			
	extraneous variables such as noise controlled or not affecting EPM (+1)			

Question	Answer	Marks
7(c)	Explain two strengths of the use of random allocation in this study.	4
	Marks: Up to 2 marks for each strength $\times 2$ Award 2 marks for an appropriate strength stated and applied as required by the question with detail / elaboration / example. Award 1 mark for an appropriate strength stated but not applied.	
	 Answers may include (other appropriate responses to be credited): Strengths no participant bias: The participant does not choose which condition they are in and so they cannot bias the study (1 mark) the participant does not know whether they are in the electronic performance or control condition. (2 marks) no experimenter bias: The experimenter cannot bias the study (1 mark) the experimenter does not know whether they are in the electronic performance or control condition (2 marks) 	

Question	Answer	Marks
8(a)	Outline what is meant by the term 'social loafing' using an example from any organisation.	2
	Syllabus: 4.3.2 individual and group performance focusing on social facilitation and social loafing including definitions, drive theory and evaluation apprehension, social impact theory.	
	Marks: Award 1 marks for outline. Award 1 mark for correct example.	
	 Answers may include: social loafing refers to the "decrease in individual effort when performing in groups as compared to when they perform alone" (Latane, Williams, & Harkins, 1979, p. 822). Examples: 	
	 during discussion sessions where only one or two people come up with all the ideas while the rest do nothing more than agree. A Zoom/Teams meeting of 50 members makes it easy for individuals to turn off their cameras, mute their microphones, and do other activities. Earley et al. (1993) when responsibility was shared by a group, highly individualistic people performed poorly in comparison to collectivists who performed better in situations with high shared responsibility. 	
	Note 0 marks for the Ringlemann study. He was prof at a school of agricultural engineering. Participants were agricultural workers BUT pulling on rope was not an agricultural task.	

Question	Answer	Marks
8(b)	Suggest one way that social loafing can be reduced in a meeting in an organisation.	2
	Marks: Award 2 marks for an appropriate suggestion applied to question with detail / elaboration / example. Award 1 mark for an appropriate suggestion identified but not applied.	
	 Answers may include (<u>other appropriate responses to be credited</u>): managers should clearly outline all the tasks required of each individual (1 mark) and assign a task for each person making everyone accountable for their part in the project (+1 mark) work with individuals; ask for their views, their comments, make them contribute (1 mark) with relevant example/elaboration (+1 mark) recognise individual contributions and reward each member individually (1 mark) with relevant example/elaboration (+1 mark) supervise individuals irregularly – no-one knows when they will be checked (1 mark) with relevant example/elaboration (+1 mark) 	
8(c)	Explain two strengths of studying social loafing in a work environment.	4
	Marks: Up to 2 marks for each strength ×2: Award 2 marks for an appropriate strength stated and applied as required by the question with detail / elaboration / example. Award 1 mark for an appropriate strength stated but not applied.	
	 Answers may include (<u>other appropriate responses to be credited</u>): studying social loafing can identify guilty individuals who can be re-trained to work at appropriate levels (1 mark) which results in a more productive and efficient work environment (2 marks) if social loafing is eliminated, all members of a team can work happily with 	
	the confidence that every team member is 'pulling their weight' (1 mark) which might result in a more cohesive group of workers or increase group performance (2 marks) • if social loafing is eliminated then productivity can be at optimum levels or even increased (1 mark) which is positive for the management and healthy for the organisation (2 marks).	

Question	Answer			
9(a)	Plan a study using an observation to investigate which type of compulsion is most common in people diagnosed with obsessive-compulsive disorder (OCD). Your plan must include details about: structured observation or unstructured observation type(s) of data. Use Table A: AO2 Application to mark candidate responses to this question. Credit both general features and specific features of the plan.			
	The specific features of the plan should include: • structured or unstructured • covert or over • controlled or naturalistic • participant or non-participant • number of observers (interrater reliability) • behavioural categories • could include: event or time sampling The general features of the plan should include (if appropriate): • sample and sampling technique • ethical guidelines • a procedure • a location • type of data, analysis of data, use of descriptive statistics • an aim or hypothesis (directional or non-directional)/null hypothesis • steps for making the study valid and reliable			

Question		,	Answer		
9(b)	For one	For <u>one</u> piece of psychological knowledge on which your plan is based:			
9(b)(i)	Syllabus: focusing of Rapoport	on types of obsessions and (1989) 'Charles'.	r obsessive-compulsive disorder (ICD-11) di compulsions, including a study, e.g. lsions. Common ones include:	4	
	ritualistic	acts: such as excessive	cleaning: cleaning items		
	hand wa				
		g: items such as locking nat a switch is 'off'	hoarding items		
		, ordering or arranging I possessions			
	Details of behaviou	•	d because of his excessive washing		
	Marks	Description			
	3–4	The knowledge is approdescribed in good detail.	priate. Relevant points are correctly		
	1–2		ed with some elaboration and wer lacks detail (a sentence or two).		
	0	No creditable response			

Question		Answer	Marks
9(b)(ii)	Explain h plan your	ow you used <u>two</u> features of this psychological knowledge to study.	4
		es should explain how the psychological knowledge described in informed their plan in part (a) . For each feature:	
	Marks	Description	
	2	Suitable answer that relates a feature and explains how the feature was used, expanded or modified to make it appropriate to the plan. The knowledge has clearly been applied to the plan.	
	1	Basic answer that identifies a feature	
	0	No creditable response	
	Note	1 mark for explanation of follow on from (b)(i) ; 1 mark for explanation appearing in (a) ×2	
	checking, for each p I would us	I would use a structured observation with behavioural categories for counting, cleaning and ritualistic behaviours and tally the behaviours erson with OCD to see which of these behaviours is most common. See the case study of 'Charles' to identify the behaviours of washing data was gathered in that study.	
9(c)(i)		ne reason for your choice of a structured observation or ired observation.	2
	Candidate stated in (es must use the choice of structured or unstructured observation a).	
	Award 1 m Example	narks: reason is given and applied to the plan ctured observation uses behaviour checklists so observers know ly what they are looking for; it is more reliable than unstructured vation (1 mark) related to study (2 marks) ctured observation uses behaviour checklists so two observers can endently record behaviour and their reliability checked (1 mark) d to study (2 marks) ctured observation can be used as a technique to measure the DV experiment (1 mark) related to study (2 marks) structured observation can be used as a pilot study (1 mark) related dy (2 marks) structured observation can be used when it is not known what fic behaviours should be observed (1 mark) related to study (2 s) structured observation can be used to refine the range of viours for further study (1 mark) related to study (2 marks)	

Question	Answer	Marks
9(c)(ii)	Explain <u>one</u> weakness of your choice of a structured observation or unstructured observation.	2
	Candidates must use the observation feature stated in (c)(i)	
	Award 2 marks: weakness is given and applied to the plan Award 1 mark: weakness is given without being applied to the plan	
	 a structured observation may not include all the categories that need to be observed and so important behaviours are not recorded (1 mark) related to study (2 marks) a structured observation might not have clearly defined categories and be too general (e.g. record counting, but counting what?) (1 mark) related to study (2 marks) an unstructured observation means that it could be difficult to record all behaviours and so some might be missed (1 mark) related to study (2 marks) an unstructured observation means that checking the reliability of observers would be problematic (1 mark) related to study (2 marks) 	
9(c)(iii)	Explain one reason for your choice of type(s) of data.	2
	Candidates must use the type(s)of data stated in (a).	
	Award 2 marks: reason is given and applied to the plan Award 1 mark: reason is given without being applied to the plan	
	 e quantitative data can be statistically analysed by researchers (1 mark) related to plan (2 marks) e qualitative data can allow participants to provide reasons for their answer (1 mark) related to plan (2 marks) e both quantitative and qualitative data can be gathered to provide 'best of both worlds' (1 mark) related to plan (2 marks) 	

Question	Answer			
10(a)	Plan a study using an interview to investigate the effect of background noise on the taste of food eaten at an outdoor market.			
	Your plan must include details all interview format sampling technique	bout:		
	Use Table A: AO2 Application to m Credit both general features and sp	ark candidate responses to this question. pecific features of the plan.		
	The specific features of the plan should include: interview technique (telephone or face-to-face) interview format (structured, unstructured, semi-structured). question format (open and/or closed) examples of questions question scoring/interpretation	The general features of the plan should include (if appropriate): • sample and sampling technique • ethical guidelines • a procedure • a location • type of data, analysis of data, use of descriptive statistics • an aim or hypothesis (directional or non-directional)/null hypothesis • steps for making the study valid and reliable		

Question		Answer	Marks		
10(b)	For one p	For one piece of psychological knowledge on which your plan is based:			
10(b)(i)	Describe	this psychological knowledge.	4		
	on how so	2.1.2. Sound and consumer behaviour. background noise focusing bund and noise affect the perception of food taste including reasons d influences taste, including a study, e.g. Woods et al. (2011) study 2.			
	background salt level) different for background saltiness and liking significant (Experiment (Experime	Woods et al. (2010): We investigated the effects of auditory and noise on the perception of gustatory food properties (sugar level, food crunchiness and food liking. Participants blindly consumed bods whilst passively listening to either no sound, or quiet or loud and white noise. The foods were then rated in terms of sweetness, and liking (Experiment 1) or in terms of overall flavour, crunchiness (Experiment 2). Reported sweetness and saltiness was the loud compared to the quiet sound conditions ent 1), but crunchiness was reported to be more intense ent 2). This suggests that food properties unrelated to sound as, saltiness) and those conveyed via auditory channels eas) are differentially affected by background noise. A relationship ratings of the liking of background noise and ratings of the liking of was also found (Experiment 2). We conclude that background arelated to food diminishes gustatory food properties (saltiness, as) which is suggestive of a cross-modal contrasting or attentional list enhancing food crunchiness.			
	Marks	Description			
	3–4	The knowledge is appropriate. Relevant points are correctly described in good detail.			
	1–2	Basic points are identified with some elaboration and understanding. The answer lacks detail (a sentence or two).			
	0	No creditable response			

Question		Answer	Marks
10(b)(ii)	Explain h	now you used <u>two</u> features of this psychological knowledge to r study.	4
		es should explain how the psychological knowledge described in informed their plan in part (a). feature:	
	Marks	Description	
	2	Suitable answer that relates a feature and explains how the feature was used, expanded or modified to make it appropriate to the plan. The knowledge has clearly been applied to the plan.	
	1	Basic answer that identifies a feature	
	0	No creditable response	
	Note	1 mark for explanation of follow on from (b)(i) ; 1 mark for explanation appearing in (a) ×2	
	backgrou structured	I would choose a food stall and then play different types of nd noise whilst participants were eating their food. I would then use a d interview to ask them about the saltiness, sweetness and less of their food. These could be compared according to the type of	
10(c)(i)	Explain <u>c</u>	one reason for your choice of interview format.	2
	Award 2 r	es must use the interview format stated in (a). marks: reason is given and applied to the plan mark: reason is given without being applied to the plan	
	questa senquestdurinan ur	uctured interview was used so all participants received the same tions in the same order (1 mark) related to plan (2 marks). mi structured interview was used so although there were fixed tions there was also the option to ask questions that might arise g the interview (1 mark) related to plan (2 marks) instructured interview was used so participants had the flexibility so wer in any way they pleased (1 mark) related to plan (2 marks).	

Question	Answer	Marks
10(c)(ii)	Explain one weakness of your choice of interview format.	2
	Candidates must use the interview format stated in (c)(i).	
	Award 2 marks: weakness is given and applied to the plan Award 1 mark: weakness is given without being applied to the plan	
	 Example (depends on choice of format): the use of unstructured interview meant that answers could not be compared easily (1 mark) related to study (2 marks) the use of a structured interview means there is no opportunity to ask ad hoc questions or explore answers in more detail (1 mark) related to study (2 marks) the use of a semi-structured interview – might mean the time taken to complete the interview is too long if many ad hoc questions are asked (1 mark) related to study (2 marks) 	
10(c)(iii)	Explain one reason for your choice of sampling technique.	2
	Candidates must use the sampling technique stated in (a)	
	Award 2 marks: reason is given and applied to the plan Award 1 mark: reason is given without being applied to the plan	
	 e a random sample was chosen so everyone in the target population has an equal chance of participating (1 mark) related to plan (2 marks) e an opportunity sample was chosen because large numbers can be obtained relatively more easily than other methods (1 mark) related to plan (2 marks) e a volunteer sample was chosen because people are willing and more likely to participate; (1 mark) related to plan (2 marks). 	

Question	A	nswer	Marks
11(a)	Plan a study using an online questionnaire to investigate differences between adult males and adult females in rational non-adherence to medical requests.		
	 Your plan must include details about closed questions sampling technique Use Table A: AO2 Application to many	but: k candidate responses to this question.	
		e general features of the plan should clude (if appropriate): sample and sampling technique ethical guidelines a procedure a location type of data, analysis of data, use of descriptive statistics an aim or hypothesis (directional or non-directional)/null hypothesis steps for making the study valid and reliable	

Question		Answer	Marks
11(b)	For one p	piece of psychological knowledge on which your plan is based:	
11(b)(i)	Describe	this psychological knowledge.	4
	adhere. e	3.2.1 Types of non-adherence and reasons why patients do not xplanations of why patients do not adhere: – rational non-adherence, a study, e.g. Laba et al. (2012)	
	Description: Patients make a rational decision not to adhere. They might believe that the treatment will cause more problems than it solves. Two studies likely: (1) Bulpitt (1998) studied male participants taking a drug for hypertension. Because of side effects many men made the rational decision to stop taking the medicine. (2) Laba et al. (2012) list 6 factors affecting the decision to continue medication: immediate and long-term medication harms and benefits, cost, and regimen had a significant influence on medication choice. Respondents with private health insurance appeared less sensitive to cost then those without private health insurance.		
	Marks	Description	
	3–4	The knowledge is appropriate. Relevant points are correctly described in good detail.	
	1–2	Basic points are identified with some elaboration and understanding. The answer lacks detail (a sentence or two).	
	0	No creditable response	

Question		Answer	Marks
11(b)(ii)	Explain h	now you used <u>two</u> features of this psychological knowledge to r study.	4
		es should explain how the psychological knowledge described in informed their plan in part (a) .	
	For each	feature:	
	Marks	Description	
	2	Suitable answer that relates a feature and explains how the feature was used, expanded or modified to make it appropriate to the plan. The knowledge has clearly been applied to the plan.	
	1	Basic answer that identifies a feature	
	0	No creditable response	
	Note	1 mark for explanation of follow on from (b)(i) ; 1 mark for explanation appearing in (a) ×2	
	female pa prescribe could be	An online questionnaire would be given to adult male and adult articipants. One closed question could be "Do you take your of medicine: always/ often/sometimes/never". One open question "Have you ever stopped taking a prescribed medicine? If so, please our reasons for doing this".	
11(c)(i)	Explain <u>c</u>	one reason for your choice of closed questions.	2
	Candidate	es must use the choice of closed questions stated in (a).	
		marks: reason is given and applied to the plan mark: reason is given without being applied to the plan	
	plananswrelative	vers are in the same format for all participants (1 mark) related to (2 marks) vers may be easy to score/analyse (1 mark) related to plan (2 marks) vely large numbers of participants can be questioned relatively kly (1 mark) related to plan (2 marks)	

Question	Answer	Marks
11(c)(ii)	Explain one weakness with your choice of closed questions.	2
	Candidates must use the choice of closed questions stated in (c)(i).	
	 Award 2 marks: weakness is given and applied to the plan Award 1 mark: weakness is given without being applied to the plan Example: participants have no opportunity to express a range of feelings or explain their behaviour stating 'yes' for example, does not allow participants to 	
	 explain how they feel (1 mark) related to plan (2 marks) participants can only respond with the answer options they have which might be forced (4-point scale) limited (5-point scale) (1 mark) related to plan (2 marks) 	
11(c)(iii)	Explain one reason for your choice of sampling technique.	2
	Candidates must use the choice of sampling technique stated in (c)(i).	
	Award 2 marks: reason is given and applied to the plan Award 1 mark: reason is given without being applied to the plan Example:	
	 a random sample was chosen so everyone in the target population has an equal chance of participating (1 mark) related to plan (2 marks) an opportunity sample was chosen because large numbers can be obtained relatively more easily than other methods. (1 mark) related to plan (2 marks) 	
	 a volunteer sample was chosen because people are willing and more likely to participate; (1 mark) related to plan (2 marks) 	

Question			Answer	Marks
12(a)	Your plan expe type Use Table	e the number of accider n must include details a rimental design of experiment e A: AO2 Application to m	te the effectiveness of a reward system ats in a factory where clothes are made. bout: mark candidate responses to this question. pecific features of the plan.	10
	The spe plan sho type inde cont cho des If approp alloc sing	cific features of the buld include: e of experiment ependent variable endent variable trols ice of experimental ign.	The general features of the plan should include (if appropriate): • sample and sampling technique • ethical guidelines • a procedure • a location • type of data, analysis of data, use of descriptive statistics • an aim or hypothesis (directional or non-directional)/null hypothesis • steps for making the study valid and reliable	
	Credit oth	er elements of the plan a	s appropriate using the marking grid.	
12(b)	For one	piece of psychological l	knowledge on which your plan is based:	
12(b)(i)	Syllabus: economy, Description two openfor working damage to Stamps we economy	nincluding a study, e.g. Fon: Fox et al. (1987) studicast mines. Employees on without time lost for injudication equipment; and behaviore lost for unsafe behaviore.	reducing accidents at work: token ox et al. (1987). ed the use of a token economy system at could earn stamps/tokens to gain rewards ury; not being involved in accidental our that prevented accidents or injuries. riour that could cause accidents. The token approach and Skinner's positive	4
	Marks	Description		
	3–4	The knowledge is approdescribed in good detail	opriate. Relevant points are correctly	
	1–2	-	ed with some elaboration and swer lacks detail (a sentence or two).	
	0	No creditable response		

Question		Answer	Marks
12(b)(ii)	Explain h	now you used <u>two</u> features of this psychological knowledge to r study.	4
		es should explain how the psychological knowledge described in informed their plan in part (a)	
	For each	feature:	
	Marks	Description	
	2	Suitable answer that relates a feature and explains how the feature was used, expanded or modified to make it appropriate to the plan. The knowledge has clearly been applied to the plan.	
	1	Basic answer that identifies a feature	
	0	No creditable response	
	Note	1 mark for explanation of follow on from (b)(i) ; 1 mark for explanation appearing in (a) ×2	
	be given a the number	In two clothes factories one would be a control and the other would a reward (the IV) in the form of a token (like Fox et al.). A year later er of accidents (the DV) would be compared to see if the token as effective.	
12(c)(i)	Explain o	one reason for your choice of experimental design.	2
	Candidates must use the experimental design stated in (a). Award 2 marks: appropriate independent or related design is given, applied to the plan and worded correctly. Award 1 mark: appropriate independent or related design is given, with an attempt to apply to the plan. Partial answer. Award 0 mark: no creditable response. The design is incorrect or there is no attempt to apply it to the plan to the plan (only definition provided).		
	group with a • a rep	dependent design was chosen because it allows an experimental to to be compared directly to a control group or one treatment group another (1 mark) related to plan (2 marks) eated design would control participant variables (1 mark) related to (2 marks)	

Question	Answer	Marks
12(c)(ii)	Explain one weakness of your choice of experimental design.	2
	Candidates must use the design stated in (c)i Award 2 marks: weakness is given and applied to the plan Award 1 mark: weakness is given without being applied to the plan	
	 with an independent design there is no control over participant variables (1 mark) related to study (2 marks) a repeated measures design would not work because the same participant would do two (or more) conditions and the effect of the first might influence the second (and third) (1 mark) related to study (2 marks) with a repeated measures design there is the possibility of order effects (1 mark) related to study (2 marks) with a repeated measures design there is the possibility that the participant is more likely to work out the aim of the experiment (1 mark) related to study (2 marks) with an independent design more participants are needed (1 mark) related to study (2 marks) 	
12(c)(iii)	Explain one reason for your choice of type of experiment.	2
	Candidates must use the choice of experiment stated in (a).	
	Award 2 marks: reason is given and applied to the plan Award 1 mark: reason is given without being applied to the plan	
	 Examples laboratory experiments have high levels of control, so the DV is more likely to be caused by the IV (1 mark) example from part (a) of plan (2 marks) field experiment perhaps more difficult to control but possible to have high levels of ecological validity (1 mark) example from part (a) of plan (2 marks) 	